



Foreign Agricultural Service

**GAIN Report**

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GAIN Report #HR2017

## **Croatia**

## **Dried Fruit**

## **Market Brief**

## **2002**

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**Report Highlights: Croatian imports of dried fruits and nuts rose 24 percent in 2001 to \$11 million. This trend is expected to continue and U.S. exporters can expect good sales opportunities for almonds, dried prunes and in some instances peanuts. This report contains trade data, tariffs, and importer contact information.**

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Includes PSD changes: No  
Includes Trade Matrix: No  
Unscheduled Report  
Vienna [AU1], HR

***Market Size, and Trends:***

Consumption of dried fruits and nuts is about 6,000 MT per year with an annual average per capita use of 1.4 kg among Croatia's population of 4.3 million.

In 2001, Croatia imported over \$11 million of dried fruits and nuts (dried apricots, dried prunes, dried grapes, dried fruits mixtures, ground nuts, almonds, hazelnuts, walnuts, pistachios, and nuts mixtures), a 24 percent increase in import value over 2000. Imports of dried fruits and nuts has risen consistently since 1998. The most imported items are:

nuts, seeds & mixes (\$2,679,977 / 785MT)  
peanuts (\$1,613,105 / 959MT)  
almonds (\$777,185 / 232MT)  
dried fruits mixtures (\$626,487 / 128MT)  
dried grapes (\$591,435 / 650MT)  
pistachios (\$572,699 / 128MT)  
dried plums (\$364,077 / 277MT).

Official U.S. sales to Croatia are as follows:

almonds (\$559,000 / 171MT)  
dried prunes (\$174,000 / 94MT)  
groundnuts (\$67,000 / 30MT)  
and some dried apricots, and nuts mixes.

This official figure only accounts for only seven percent of the total Croatian dried fruit and nut imports but actual U.S. sales are probably higher due to transshipments from wholesale suppliers in western Europe.

Croatia is also a small producer of dried figs, dried plums, hazelnuts, and walnuts but there is no official data about production volume or sales value. Some raw products are also imported, processed, and re-exported. From 1998 to 2000, the average export and re-export value ranged from \$293,000 to \$861,000.

**Trade Data: Commodity / Country of “origin”**

<i>Almonds</i>	<i>Hazelnuts</i>	<i>Walnuts</i>	<i>D r i e d plums</i>	<i>Dried grapes</i>	<i>D r i e d f r u i t s mix</i>	<i>N u t s mixes</i>	<i>Peanuts</i>	<i>Pistachios</i>
U n i t e d States	Italy	Romania	U n i t e d States	Iran	Chile	Italy	Netherlan ds	Italy
Italy	Turkey	United States	Ex Yugoslavia	Turkey	Germany	Turkey	Italy	Netherlands
Germany	Netherlands	Italy	Chile		Slovenia	Hungary	Greece	
Netherlands			France				U n i t e d States	

**Import Tariffs:****MFN**

Peanuts

13%

Fried almonds and pistachios 7%

Fried almonds and pistachios in orig. packing 13%

Almonds 12%

Almonds shelled 6.7%

Pistachios 10%

Dried grapes 5%

Raisins 5%

Dried plums 14.7%

Dried apricots, apples, and rest of dried fruits 10%

Mixtures of dried fruits and nuts 10 %

The U.S. exporters are at a disadvantage in some instances, because of duty free imports from Bosnia and Herzegovina, Bulgaria, Hungary, Czech, and Slovakia. The European Union has duty free access to the Croatian market for raisins and Hungary and Poland have a tariff rate quota (TRQ) for peanuts.

The latest information on tariffs can be found at [www.carina.hr](http://www.carina.hr).

**Labeling and health standards:**

Label must contain:

- Name of the product
- Type of the product
- Name and address of the producer and importer
- Label must be in Croatian using Latin alphabet

For more details on import requirement see GAINS report HR2009.

***Local Retail Prices:***

Dried plums 250gr.....KN 13.07 (\$1.7)

Dried apricot 250gr.....KN 12.30 (\$1.64)

Raisins 100gr.....KN 2.71- KN4.66 (\$0.36 - \$0.6)

Hazelnuts 100gr.....KN 12.47 (\$1.66)

***Importing companies:***

Global Grupa d.o.o.  
Kralja Drzislava 4  
10 000 Zagreb  
Tell. 00385 1 4617914

Trogemba  
P. Loncara 12  
10 360 Sesvete, Zagreb

Alastor d.o.o.  
Ulica Jablanova 27  
31 000 Osijek  
Tell. 00385 31 226000

Magma d.o.o.  
Bastijanova 52A  
10 000 Zagreb  
Tell. 00385 1 3656888

Encijan  
Prilaz V. Brajkovica 15  
10 000 Zagreb  
Tell.00385 1 6554024

ZIP Trgovina  
Vodovodna 1  
10 431 Novaki  
00385 1 3373340

Primorac d.o.o.  
Slavonska av. bb

10 000 Zagreb  
00385 1 2392715

Infinitiv d.o.o.  
Maksimirska 18  
10 000 Zagreb  
00385 1 2304231

Advent d.o.o.  
Sijanska c. 5  
52 000 Pula  
00385 52 688010

Mercator  
Sijanska c.1  
52 000 Pula  
00385 52 377400

***U.S. exporters seeking additional information should contact:***

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